



YOU'RE ON OUR TURF POURED IN PLACE SURFACING SYSTEMS

VTURFOLOGY

“Talking Points”

1. SINGLE SOURCE RESPONSIBILITY-We are the only Surfacing Company who makes its own binder, base material and installs its own systems.

A. If there is a problem, there is no finger pointing.

We won't say we need to bring the binder manufacturer to the project.

We won't say we need to bring the contractor to the project.

BOTTOM LINE-WE ARE RESPONSIBLE

2. HISTORY-WE ARE ONE OF THE OLDEST COMPANIES INVOLVED IN PIP.

A. Our first projects were completed in 1982

B. We have provided installations around the globe.

C. We install over ONE MILLION SQUARE FEET PER YEAR.

3. WE ARE THE INNOVATOR AND LEADER IN THE INDUSTRY

A. We were the first company to introduce Aliphatic Binder to PIP

B. We are the only company to create a PIP system which may go over grass, sand and dirt.

C. We are the only company to provide comprehensive systems at various price points. Vitriturf, Bondflex, Vitripavef, Bonded Rubber and TK

D. We are the only company to provide custom colors.

4. SERVICE IS SECOND TO NONE

A. We have 8 crews strategically placed throughout the United States

B. We have 3 regional corporate offices and 6 distribution centers

C. We provide custom samples and quotes very quickly.

D. Our representatives have the advantage by speaking with the owner directly.

This is very important as quick decisions can be made.

PRICE(LIST)-Will vary based on size of project and other variables.

VITRITURF-VMS-8-12, VPS 10-15.00 BONDIFLEX-12-14.00, BONDED 1.00 LESS THAN VITRITURF.

ALIPHATIC BINDER-ADD 1.75, MULTISURFACE-10-14.00,TK SYSTEM-ADD 1.25 TO ANY SYSTEM LISTED ABOVE FOR PLAYGROUNDS ONLY.

DROP HEIGHT GUIDELINES

5'=2" 6'=2.5" 7'=3" 8'=3.5" 9'=4" 10'=4.5" 11'=5" 12'=5.5"